



February 19, 2019

The Honorable Ralph S. Northam
Governor of the Commonwealth of Virginia
Patrick Henry Building, 3rd Floor
1111 East Broad Street
Richmond, Virginia 23219

Re: HB 1682 – Insurance networks; dental services.

Dear Governor Northam:

I write to respectfully ask that you sign House Bill 1682 (Ware) that passed out of both the House and Senate without a single dissenting vote. The Bureau of Insurance (BOI) thoroughly vetted the bill and has no objections or concerns.

HB1682 simply provides fairness & transparency in situations where the original health insurance plan sells or rents its provider network to other payors of dental services. Participating dentists routinely have no knowledge of the sale or rental; therefore, this legislation requires the following five common-sense provisions:

- PROACTIVE Provider Notification.
- FRONT END Patient Notification.
- BACK END Notification to Providers and Patients.
- ADHERANCE to the Original Fee Schedule.
- MANDATORY ACCESS to All Network Patients.

Thank you again for your leadership and please do not hesitate to contact me or any of the copied contacts below if you need any additional information or have any questions.

Sincerely,

Samuel W. Galstan, D.D.S., M.P.H., M.A.G.D.
President, Virginia Dental Association

CC: Ryan Dunn, Executive Director, Virginia Dental Association
Chuck Duvall/Tripp Perrin Lindl Corporation